



Kathryn Ingram
3149 Old Highway 68
Madisonville, TN 37354
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February 4, 2026

Dear Hereford Producer,

The 2026 Middle Tennessee Hereford Spring Sale will be held at the KY/TN Livestock Market in Cross Plains, Tennessee, on April 25, 2026, at 11:30 AM (Central Time). Enclosed, you will find the updated terms and conditions of the sale. **The deadline for consignments is March 1, 2026. A detailed information timeline is on the next page.**

The registered division of this sale needs high-quality, well-bred females and select bulls with acceptable EPDS. The sale is open to bred and open heifers, cows 6 years old and under and service age herd bull prospects. Hereford influence commercial lots are accepted. Please see the rules for the sale on the back of this letter for further clarification. Online bidding will be provided by Cowbuyer.com.

Please mail consignment checks (\$50 per lot, checks made payable to the Middle TN Hereford Association) to: Kathryn Ingram, 3149 Old Hwy 68, Madisonville, TN 37354. The lot name, registration number, footnotes and pictures can be emailed to katingram.123@gmail.com (preferred method) or sent by regular mail to my address.

Registration papers should be given to Kathryn Ingram at the sale or you must provide proof of online transfer before your check will be released. This includes calves sold at the side of their dams.

Thank you for your interest and support in this sale. Your contribution of high-quality stock with balanced pedigrees and EPDs are essential to the continuation and success of this sale. Thank you for giving me the opportunity to manage this sale. I look forward to working with each of you. Please call if you have any questions.

Sponsorship Opportunities

To help offset sale costs, the board has decided to offer catalog advertisements (focusing on animal health/feed companies, vets, ag lenders, crop insurance, etc.). Contact Ben Smith (270- 547-8484) if you have a suggestion for sponsors. This will help prevent companies from having multiple contacts. The ad space **reservation deadline is Feb. 25**. All ad information must be submitted by **March 1**. The ads are one-eighth page for \$150, ¼ page for \$250, or half page for \$500.

Scholarship Opportunity

The MTHA will award two scholarships valued at \$500 each to a young man and a young lady from a Hereford background. They must be continuing their education past high school in some type of accredited studies. If you know of anyone who might be interested in applying, please contact Stan East at 615-588-7522 to request an application. Applications are due April 1st. The scholarships will be awarded at the annual meeting the evening prior to the sale.

Sincerely,

A handwritten signature in cursive script that reads 'Kathryn Ingram'. The ink is dark and the signature is fluid and legible.

Kathryn Ingram



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Middle Tennessee Hereford Association Sale Rules

1. Must be a member of the MTHA to participate in the sale; yearly dues are \$25.00.
2. Commercial lots will be charged a consignment fee of \$100.00 per lot. Commercial lots must be Hereford-influenced.
3. All sale cattle must have a health certificate completed within 30 days of the sale date. Each lot over the age of 6 months should be identified on the health certificate with an 840 EID tag.
4. Bulls not offered as part of a cow-calf pair must be a minimum of 12 months old at sale time. These bulls are required to pass a BSE within 90 days of the sale and be basic DNA tested to allow the registration of offspring. Additionally, bulls 18 months of age and older must have a negative Trichomoniasis test within 90 days of the sale. Proper documentation of the BSE and trichomoniasis results is required in addition to their veterinary health papers.
5. Prefer cows to be 6 years of age or younger. Exceptions must be approved by the sale committee.
6. All cattle must be structurally sound and in good body condition.
7. Only Polled and Horned lots registered with AHA will be accepted as registered lots.
8. Consignors are responsible for tagging their cattle with proper sale lot numbers before they bring their cattle to the sale facility. White tags with black numerals are preferred.
9. All sale lots will be sold as guaranteed breeders. Animals are sold under breeding guarantee guidelines of the American Hereford Association.

Deadlines for Consignors:

1. **Due by March 1, 2026:** Email(preferred) or mail (CALL/TEXT IF YOU SEND BY MAIL):
 - a. 1) Registration number, birthdate, tattoo, and footnotes for the animal(s) you want in the catalog. Also, let me know if you are having pictures made of your lot(s).
 - b. 2)Breeding information. Include exposure dates (current & planned), service sire name and service sire registration number.
 - c. 3)Your name/farm name, mailing address, phone number, and email address. Please make a note of what name the sale check should be written to.
2. **March 5, 2026: Last day to submit pictures to Kathryn Ingram**
3. **April 12, 2026: Last Day to submit videos to be uploaded to the playlist.**