



Kathryn Ingram
3149 Old Highway 68
Madisonville, TN 37354
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Aug. 27, 2026

Dear Hereford Producer,

The 2026 Middle Tennessee Hereford Fall Sale will be held at the KY/TN Livestock Market in Cross Plains, Tennessee, on Nov. 21, 2026, at 11:30 AM (Central Time). Enclosed are the updated terms and conditions of the sale. **The deadline for consignments is Sept. 25, 2026.**

The registered division of this sale needs high-quality, well-bred females and select bulls with acceptable EPDS. The sale is open to bred and open heifers, cows 6 years old and under, and service-age herd bull prospects. Hereford influence commercial lots are accepted. Please see the rules for the sale on the back of this letter for further clarification. Online bidding will be provided by Cowbuyer.com.

NEW! Please mail consignment checks (\$50 per lot, checks made payable to the Middle TN Hereford Association) to: Stan East, 241 Old Lebanon Rd, Carthage, TN 37030.

The lot name, registration number, footnotes, and pictures can be emailed to katingram.123@gmail.com (preferred method) or sent by regular mail to my address (3149 Old Hwy 68, Madisonville, TN 37354). The footnotes should include breeding information with the name and registration number of the service sire(s).

Registration papers should be given to Kathryn Ingram at the sale, or you must provide proof of online transfer before your check will be released. This includes calves sold at the side of their dams.

Thank you for your interest and support in this sale. Your contribution of high-quality stock with balanced pedigrees and EPDs is essential to the continuation and success of this sale. Thank you for allowing me to manage this sale. I look forward to working with each of you. Please call if you have any questions.

Deadlines for Consignors:

1. Due by Sept. 25, 2026: Email(preferred) or mail:

- 1) Registration number, birthdate, tattoo, and footnotes for the animal(s) you want in the catalog. Also, let me know if you are having pictures made of your lot(s).**
- 2) Breeding information. Include exposure dates (current & planned), service sire name, and service sire registration number.**
- 3) Your name/farm name, mailing address, phone number, and email address. Please note the name the sale check should be written to.**

2. Oct. 1, 2026: Last day to submit pictures to Kathryn Ingram

3. Nov. 2, 2026: Last Day to submit videos to be uploaded to the playlist.

Sincerely,

A handwritten signature in dark ink that reads 'Kathryn Ingram'. The signature is fluid and cursive, with the first name 'Kathryn' being more prominent than the last name 'Ingram'.

Kathryn Ingram



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Middle Tennessee Hereford Association Sale Rules

1. Must be a member of the MTHA to participate in the sale; yearly dues are \$25.00.
2. Registered and Commercial lots will be charged a non-refundable \$50 entry fee. These entry fees will be deducted from the total sale costs.
3. The total consignment fee for commercial lots is \$150.00. The entry fee will be deducted from the consignment fee. Commercial lots must be Hereford-influenced.
4. All sale cattle must have a health certificate completed within 30 days of the sale date. Each lot should be identified on the health certificate with an 840 EID tag (Have the vet write lot# next to the 840#).
5. Bulls not offered as part of a cow-calf pair must be a minimum of 12 months old at sale time. These bulls are required to pass a BSE within 90 days of the sale and be DNA tested to allow the registration of offspring. Additionally, bulls 18 months of age and older must have a negative Trichomoniasis test within 90 days of the sale. Proper documentation of the BSE and trichomoniasis results is required in addition to their veterinary health papers.
6. Prefer cows to be 6 years of age or younger. The sale committee must approve exceptions.
7. All cattle must be structurally sound and in good body condition.
8. Only Polled and Horned lots registered with AHA will be accepted as registered lots.
9. Consignors are responsible for tagging their cattle with proper sale lot numbers before they bring their cattle to the sale facility. White tags with black numerals are preferred.
10. All sale lots will be sold as guaranteed breeders. Animals are sold under breeding guarantee guidelines of the American Hereford Association.